



Baker & Taylor's Global Publishers Services Adds Publishers

--Expanding Client Group Receiving Personalized Service--

CHARLOTTE, N.C., October 5, 2017 – Baker & Taylor, a premier worldwide distributor of digital and print books and entertainment products, is proud to announce a new selection of publishers being represented by its Global Publishers Services group.

As of January 1, 2018, GPS will distribute Gibbs Smith, Publisher in all international markets excluding the UK, Australia and Canada. Gibbs Smith is a Utah-based publishing house specializing in illustrated books covering topics such as interior design, architecture, cooking, green/sustainable, children's titles including the BabyLit® series, the LoveLit® line of book-themed gift merchandise, and more.

As of Sept 1, 2017, GPS began distributing **ABDO Publishing**, a leader in children's PreK-12 educational publishing in all international markets around the world.

GPS recently started distributing **Familius** in all open markets, and will be adding UK and Australia in February 2018. Familius is a values-driven company created by longtime publishing professionals, Christopher and Michelle Robbins who wanted to align their love of books, publishing, and, most importantly, family to help create a better world.

GPS is also distributing **Hal Leonard** trade titles in all international markets excluding the UK and Australia. Hal Leonard is a leader in music and performing arts. They are the source for essential, authoritative books for musicians, songwriters, producers, engineers, actors of stage and screen, discerning fans of pop culture, cinema, television and other performing arts professionals.

GPS is also distributing **Sounds True** in all international markets excluding the UK. Sounds True is a multimedia publishing company that embraces the world's major spiritual traditions, as well as the arts and humanities, embodied by the leading authors, teachers, and visionary artists of our time.

The addition of these five publisher adds to the impressive roster of publishers who have partnered with GPS since its launch in the Fall of 2016. GPS client publishers receive tailored, customized services to enhance their position for international growth. GPS partner clients can reach multiple sales channels, including traditional retail, online retailers, schools, libraries and consumers through e-commerce platforms, and receive rapid speed to market.

"GPS remains true to its mission of providing high quality independent publishers the international market exposure their lists can command and deserve. With these brand names we will deliver international customers with leading books in the category of children's, music, mind/body/spirit, design and sidelines," noted Chitra Bopardikar, vice president and general manager of GPS.

Global Publishers Services is part of Baker & Taylor's Publisher Service offering, bringing an array of sales, marketing and distribution services to clients worldwide. Publishers interested in GPS from Baker & Taylor should contact gps@baker-taylor.com.

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About Baker & Taylor

Baker & Taylor is a premier worldwide distributor of books, digital content and entertainment products from approximately 25,000 suppliers to over 20,000 customers in 120 countries. The company offers cutting-edge digital media services and innovative technology platforms to thousands of publishers, libraries, schools and retailers worldwide. Baker & Taylor also offers industry leading customized library services and retail merchandising solutions. For more information about Baker & Taylor visit www.baker-taylor.com. Baker & Taylor is part of Follett Corporation, the world's largest single source of books, entertainment products, digital content and multi-media for libraries, schools and retailers. Follett is headquartered in Westchester, Illinois. For more information about Follett, visit www.follett.com.

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